

## **Joseph Augustin Jr**

Secretary, Greater Haitian-American Chamber of Commerce (GHACC)

Orlando, Florida

### **Executive Profile**

Joseph Augustin Jr. is a dynamic business leader, chamber executive, and community advocate with a strong track record of empowering entrepreneurs and strengthening business ecosystems throughout Central Florida. As the current Secretary of the Greater Haitian-American Chamber of Commerce, he plays a key role in governance, strategic planning, and member engagement. With hands-on experience as a multi-industry business owner, Joseph brings real-world insight into the needs of small businesses, startups, and growing enterprises. His leadership is rooted in service, collaboration, and a deep commitment to economic development within the Haitian-American and broader business community.

### **Chamber Leadership Experience**

Secretary – Greater Haitian-American Chamber of Commerce (GHACC) | 2024 – Present

Oversees official records, meeting documentation, compliance, and governance standards. Works closely with the President and Board of Directors to plan meetings, prepare agendas, and execute organizational initiatives. Strengthens communication between members, committees, partners, and community stakeholders. Supports event planning, sponsorship coordination, and fundraising initiatives. Represents GHACC at community functions and meetings with local officials. Contributes to strategic planning, membership growth, and business development programming.

### **Business & Professional Experience**

Gas Station Owner | 2023 – Present

Directs daily operations including staffing, inventory, vendor relations, and financial management. Implements strategic pricing models and local marketing to increase profitability. Ensures regulatory compliance and customer service excellence.

Insurance Agency Owner | 2019 – Present

Founder and operator of a full-service insurance agency serving families and small businesses. Leads agent recruitment, training, compliance oversight, and client portfolio growth. Builds long-term client relationships through trust and education.

Timeshare & Hospitality Sales Leadership | 2014 – 2019

Sales Manager – Wyndham | Led and mentored high-performing sales teams. Implemented training systems to improve sales results.

Sales Representative – Holiday Inn Club Vacations | Top-performing sales consultant recognized for relationship-driven consulting.

Sales Representative – Westgate Resorts | Delivered professional sales presentations and outstanding customer service.

## **Education**

Daytona State College – Computer Science

Completed foundational coursework in computer science, information systems, and digital problem-solving. Developed strong analytical and technical skills applicable to modern business environments.

ITT Technical Institute – Networking & Information Technology

Completed training in networking infrastructure, cybersecurity fundamentals, and systems support. Gained hands-on experience in enterprise IT operations.

## **Core Competencies**

Business Operations, Executive Leadership, Governance, Strategic Planning, Community Engagement, Sponsorship Development, Event Planning, Public Speaking, Membership Growth